



Mit uns die **ZUKUNFT** nachhaltig gestalten.

To strengthen our **international sales office in Bottrop, Germany**, we are currently looking for a:

TECHNICAL ANALYST – SALES ENGINEER (m/f/d)
- Full-Time, Permanent –

About STADLER

STADLER is an 8th-generation family company, founded in 1791, and a leading global supplier of turnkey recycling and sorting plants. With our Digital Solutions team, we are driving the next generation of smart, interconnected plants for the circular economy.

More about STADLER: www.w-stadler.de

About the Role

As a Technical Analyst – Sales Engineer, you will act as the technical interface between our international Sales team and our Electrical Engineering and Automation departments.

Your main responsibility will be to analyze and evaluate our customers' electrical and automation requirements during the tender and quotation phase. In close cooperation with our internal technical experts, you will ensure that these requirements are clearly understood, technically assessed and appropriately reflected in our calculations and quotations.

You will also support our Sales team in technical discussions and clarification meetings with international customers.

Your Responsibilities

- Review and analyze tender documents, customer specifications and technical requirements, with a particular focus on electrical engineering and automation.
- Identify relevant electrical and automation requirements during the quotation phase.
- Coordinate technical requirements and open points with our internal Electrical Engineering and Automation teams.
- Evaluate technical requirements together with the relevant internal experts and prepare the results for our Sales team.
- Ensure that relevant technical requirements are appropriately considered in project calculations and quotations.
- Identify deviations, technical risks and clarification points at an early stage of the quotation process.
- Prepare technical clarifications, specifications and relevant documentation for customer quotations.
- Support the international Sales team with technical questions related to electrical engineering and automation.
- Participate in technical clarification meetings with international customers when required.
- Act as a central technical interface between Sales and our technical departments throughout the quotation process.

Your Profile

- Bachelor's degree or comparable qualification in Electrical Engineering, Automation Engineering, Mechatronics, Industrial Engineering with a technical focus, or a related field.
- Ideally 1–3 years of professional experience in electrical engineering, automation, technical sales, tendering or industrial plant engineering.
- Good understanding of electrical systems, automation technology and technical documentation.
- Ability to read and understand electrical schematics, technical specifications and customer requirements.
- Basic knowledge of PLC and SCADA systems as well as electrical CAD documentation, e.g. SEE Electrical or EPLAN, is an advantage.

- Experience in sorting, recycling or industrial plant engineering is an advantage.
- Very good German and English skills, both written and spoken.
- Willingness to travel occasionally for customer meetings and project-related appointments.

Why Join Us?

- International environment: Work closely with our international Sales team, technical departments and customers around the world.
- Key interface role: Play an important part in translating customer requirements into technically sound and commercially viable solutions.
- Varied technical challenges: Work with electrical engineering, automation and complex recycling and sorting plants.
- Innovation meets family heritage: Join an international team backed by more than 230 years of company history.
- Long-term perspective: Permanent employment, flexible working arrangements and opportunities for professional development.
- Attractive working environment: Modern workplace, ergonomic workstations, job bike scheme, canteen, and company health and sports activities.

Interested? Apply Now!

Please submit your CV in English or German (no application letter needed). We look forward to meeting you!

Contact

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